

WE THINK ENVIRONMENT

Kommunalkredit Public Consulting GmbH (KPC) advises public sector clients both in Austria and internationally and is a subsidiary of Kommunalkredit Austria AG.



Become part of our team that develops international consulting projects for international clients such as development banks and other bi- and multilateral donors. We offer ample space for a self-organised and highly motivated team-player who helps us to grow our exciting and challenging international business. We offer an excellent working environment in a team of highly talented experts in the forward-looking and rewarding international sustainability market.

To strengthen our international team, we look for a

Senior Consultant (m/w/d) for Business Development

Your Responsibilities

- Identify and investigate new business opportunities in the fields of water, energy, climate change and sustainable finance
- Expand our expert network, identify and recruit freelance experts in bidding processes
- Strengthen and increase the network to our clients
- Establish and deepen our partnerships with clients (mainly MDBs) and build our relationships to potential partners
- Independently develop and improve our proposals in response to international consulting assignments
- Prepare and calculate competitive consulting offers
- Support and further improve our internal business development processes
- Engage and independently manage consulting projects
- Assist in project monitoring and reporting

Your Profile

- Profound educational background, preferably university degree in international relations or environmental sciences
- At least 10 years working experience with international financing institutions, working on international donor financed projects in the fields of energy, climate change and climate finance or related fields
- Knowledge of IFI procurement procedures and proven track record of successful project proposals for IFI tenders
- Excellent verbal and written communication and drafting skills
- Established contacts and networks with potential partners and experts
- Excellent knowledge of English, and a good working knowledge of German, other language skills would be an asset

The position is governed by the collective agreement for information and consulting. The monthly basic minimum salary is EUR 3.294,39 gross based on the requirements mentioned above. A market-compliant overpayment is of course possible, depending on your experience and qualifications as well as numerous benefits (job ticket, meal vouchers, flexible working hours, opportunities for home office days, training opportunities ...).

APPLY:

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